



Dialog - Initiate, track and control business and operations interactions

- > Plan and control strategy, demand and requirements, budgets, portfolios, projects and resources
- > Manage customers, e.g., priority, budget and resource allocation
- > Manage IT, R&D and engineering assets
- > Facilitate collaboration
- > Generate automatic Gantt



Aperio - Decision making framework

- > Dashboard
- > SLA mechanism
- > KPI repository
- > Individual threshold alerts
- > Sharing and collaboration features



My Work & Scoreboard - Consolidated to-dos in a single point of contact

- > Integrated into your Outlook \ Portal
- > Customizable working-hours timesheet



Complete - Manage meetings, tasks & decisions

- > Integration with Outlook \ Lotus
- > Integration with MSP Dialog
- > Integration with project management systems allows tracing of all managed entities (tasks, requirements, projects, changes, defects, service requests, etc.)



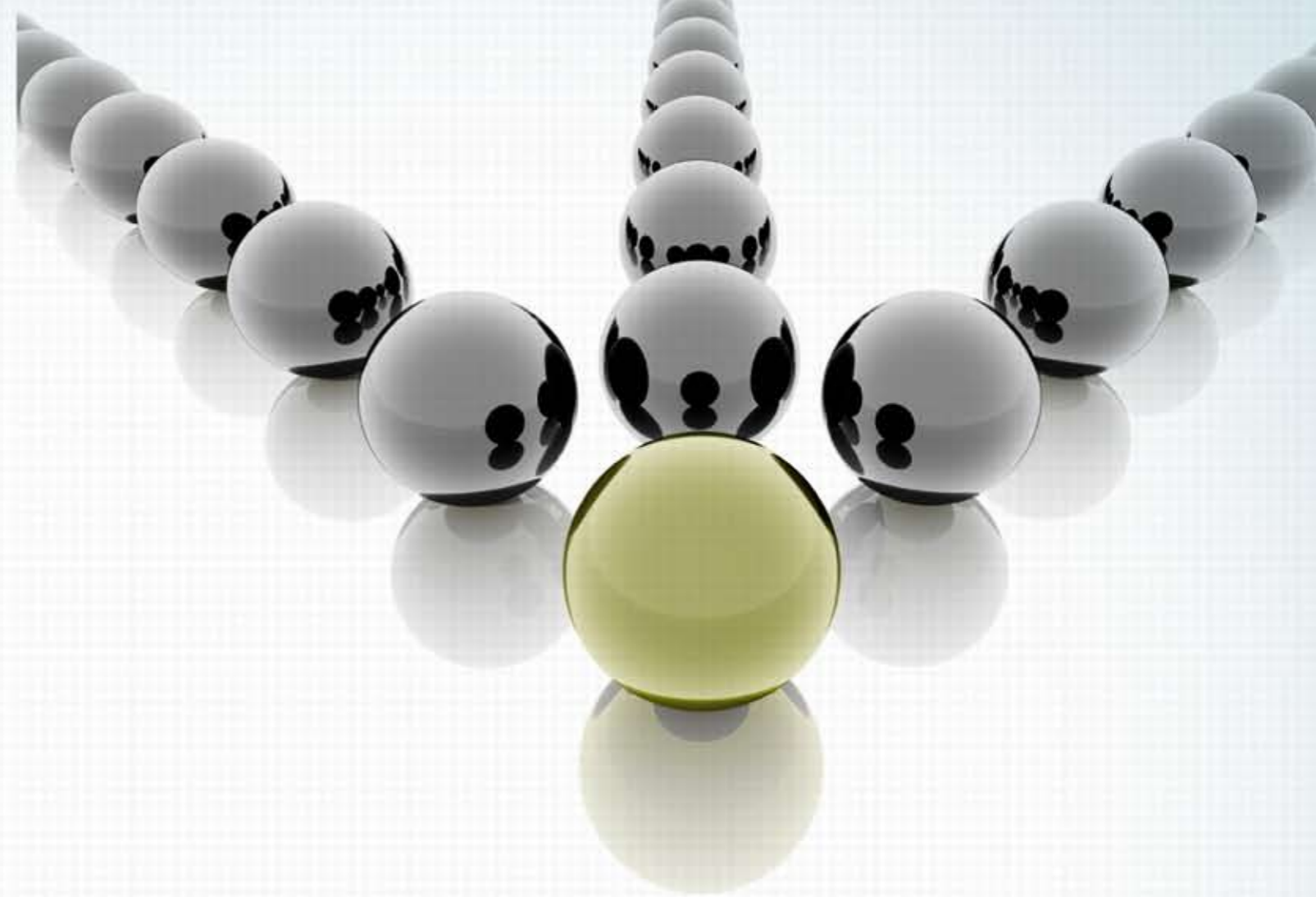
My Single Point

Contact MSP and set up a demonstration

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Take a peek under the hood
(It's not magic, it's smart)

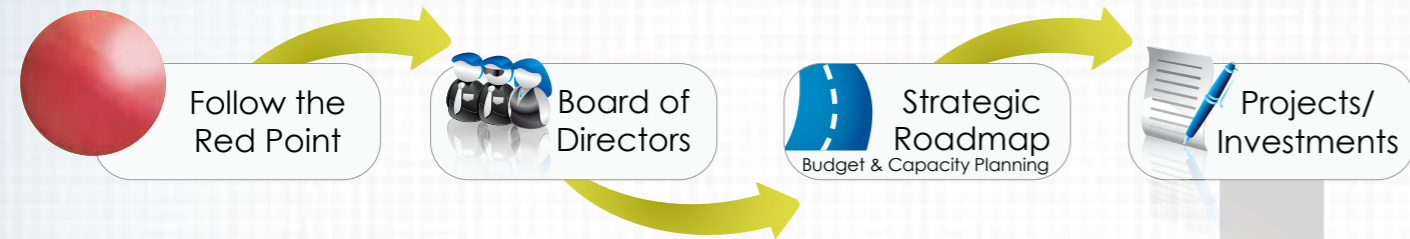


My Single Point

Business Optimisation. **Guaranteed.**

How we do it

MSP facilitates an accountability infrastructure to connect people, processes and systems with business needs.



Assign an **accountable** Business Referent

Requesting assessment and approval from all relevant units via MSP's governed and dynamic business process.

Understanding the Implications:

- What strategic goal does it serve?
- What is the impact on the operations?
- What is the realistic time to market?
- What is really the ROI?

Aperio Dashboard: Decision Making Framework

- See all business initiatives
- See all decision impacting parameters (e.g., TTM, ROI, cost alternatives)
- Prioritize your initiatives
- Focus your execution on what's important

Invest **ONLY** in what you **UNDERSTAND**



Initiatives are either rejected, approved or suspended.

Upon approval MSP starts execution: information propagates to all back-end supporting systems, updating them with the relevant data.

For example:

- Employees' My Work screen is instantaneously populated with project's tasks
- EPM is updated with full structured and unified WBS
- Accounting systems are updated with costs invoices, payments, etc.
- Time reporting systems are populated with actual working hours

Dialog: The key is to establish an infrastructure of accountability

Every tier (e.g. unit, department, team) is assigned an accountable impact manager.

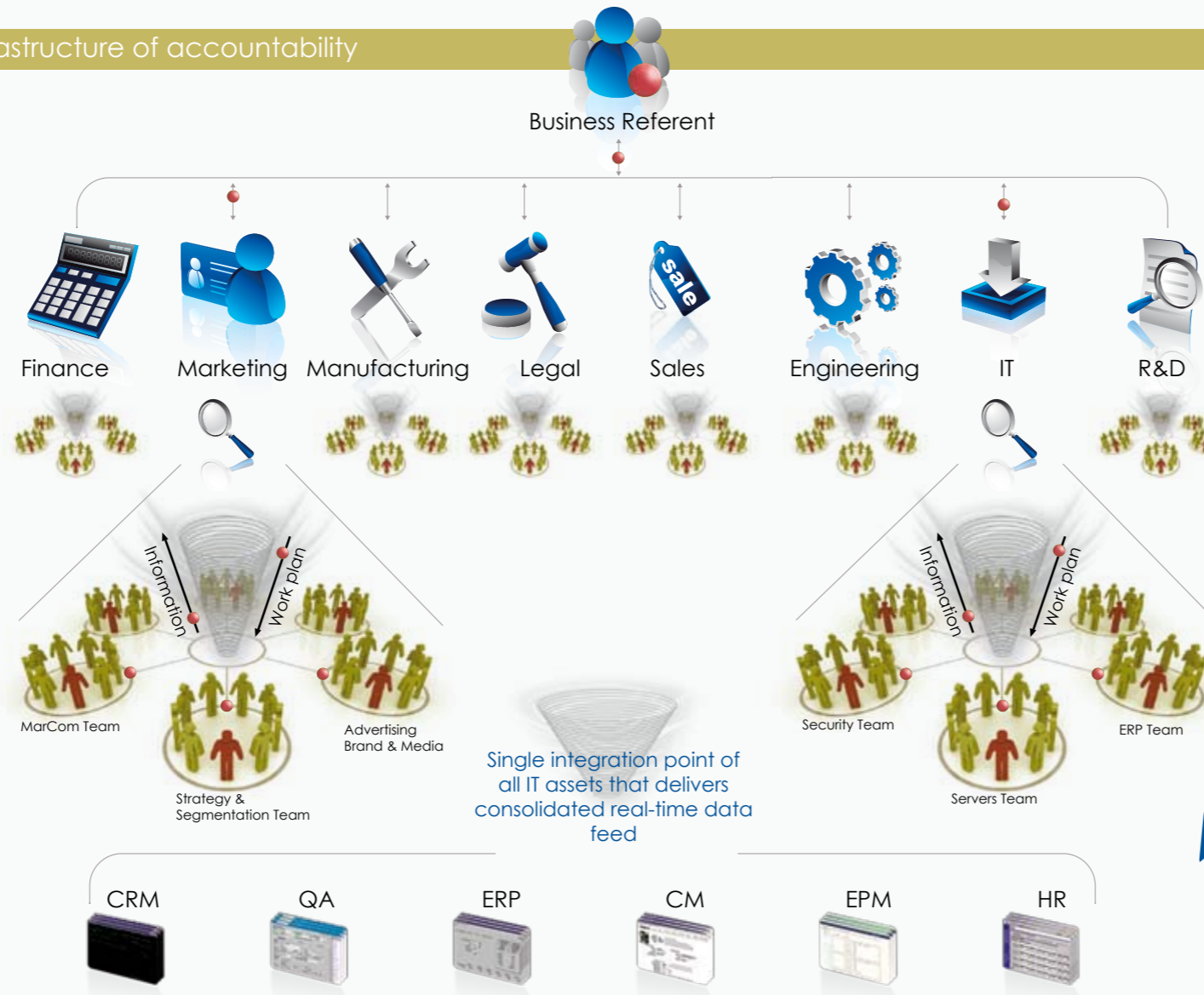
Dialog facilitates the local governance environment for every Impact Manager and allows control over:

- Resources
- Timelines
- Risks
- Costs (e.g. procurement)

Dialog is integrated with all assets and information systems and therefore takes into account real time availability of all resources.

Process Outcomes:

- Realistic TTM
- Realistic total cost
- Realistic ROI
- Risk map for every tier
- Risk mitigation plan
- Work plan
- Task management at every level
- Detailed actions and decisions record



"I get a complete, accurate and lucid view of my operation, which makes for better planning and better decisions, every time."

MSP My Work – Single Screen Reporting

Employee's email application has an MSP view with pending project assignments, tasks and meetings management module, and integrated time reporting.

Aperio Dashboard: Decision Making Framework

My Work feeds directly into the dashboard and provides real-time KPIs relevant to:

- C-Level officers
- P&L Managers
- Group Managers
- Project Managers
- Team Leaders

